

**For Immediate Release**  
**Monday, Dec. 3, 2007**

**FOR MORE INFORMATION:**

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**National Law Firm Rating Service Ranks Colucci & Gallaher**  
*One of only two Buffalo firms cited for delivering the absolute best client service*

**Buffalo, NY – Dec. 3, 2007** – Colucci & Gallaher PC, a Buffalo law firm, has been named to the 2008 BTI Client Service A-Team, one of only two firms so-honored in the city.

The distinction comes from the only client service ranking that is based solely on unprompted client response during in-depth interviews. Clients delineated Colucci & Gallaher by name for delivering superior client service.

“You stand out in a field of more than 500 core law firms serving the Fortune 1000. This unprompted client ranking earns Colucci & Gallaher a place on The BTI Client Service A-Team,” said Michael B. Rynowecer, president of the BTI Consulting Group, based in Wellesley, MA.

In addition, Managing Attorney Anthony J. Colucci III was one of only 148 lawyers nationwide, and the only one in Buffalo, named as an individual lawyer of distinction for client service.

For the seventh year in a row, BTI conducted more than 250 exhaustive interviews with corporate counsel at Fortune 1000 and other large companies. BTI probes every aspect of the law firms’ relationships and performance. BTI’s goal – to discover how clients define outstanding client service – is to find which law firms deliver it, by name.

“We are somewhat overwhelmed to receive an honor that also this year went to the likes of Skadden Arps, Cravath, Swain and Fullbright & Jaworski, among others, as well as Phillips, Lytle here in Buffalo,” said Colucci. “This demonstrates the excellence of the Erie County Bar and how a 10-year-old firm with only 15 attorneys and 34 employees can compete on a national level.”

“We are not, by a long shot, the only firm deserving of this distinction practicing in Buffalo,” he added. Five-hundred five core law firms serve the Fortune 1000, yet clients identify half that many – only 251 – as good in some aspect of client service. These are the elite law firms clients rank as performing four to 15 times better than all others.

“The Survey of Client Service Performance for Law Firms,” celebrates those firms that stand above the rest in the client service arena. These deliver superior client service and dedication to the client relationship.

Specifically, Colucci & Gallaher was cited for providing value for the dollar, keeping clients informed and best at handling problems.

BTI’s proprietary research indicates that Fortune 1000 companies are largely dissatisfied with their law firms – only 34.6 percent in the interviews recommended their primary firm.

Research leading to this honor includes evaluation of 17 factors in a client relationship, including basic legal skills, client focus, anticipating client needs, providing value and commitment to help.

Law firms use BTI research to target their business development, training and client service initiatives. More than 650 Fortune 1000 companies and 20 investment banks use this analysis to evaluate law firms. Colucci, who lives in Buffalo, graduated in 1983 from Catholic University’s Columbus School of Law and in 1980 from St. Lawrence University. A member of the St. Joseph Collegiate Institute board of trustees, he is a member of the New York State bar.

Other members of the firm include: Regina A. Del Vecchio, John J. Marchese; Todd C. Bushway, Paul G. Joyce, Ryan L. Gellman and James J. Greco; special counsel, Deborah A. Kirby; of counsel, D. Patrick Gallaher, Joseph F. Crangle, Timothy J. Quinlivan; and associate attorneys, Melanie C. Marotto, Jason A. Botticelli, Marybeth Priore, Margaret Murphy.

## **MORE ABOUT COLUCCI-GALLAHER**

*From its main office atop the historic Liberty Building in Buffalo, New York, Colucci & Gallaher, P.C. provides business counseling and litigation-related services to private businesses and municipal entities throughout New York and the northeastern United States. C&G attorneys apply a single rule as they pursue client interests: provide the highest quality legal services on time and at a reasonable cost. C&G currently counsels some of the world’s largest and upstate New York’s smallest businesses in a variety of practice areas. Firm attorneys have experience counseling businesses on formation issues, finance considerations, compliance concerns and governance. The firm has counseled oil companies regarding the Petroleum Marketing Practices Act, environmental regulation and litigation, and land use and title concerns. In the area of real estate development, the firm provides counsel to one of upstate New York’s largest commercial real estate brokers, downtown Buffalo’s largest commercial landlord and one of the area’s fastest growing development companies. C&G has distinguished itself in the area of protecting the interests of its business clients, as well. Firm attorneys have handled disputes in federal and state courts in New York, New Jersey, Vermont, Massachusetts, Pennsylvania, West Virginia, Virginia, Maryland, the District of Columbia, Illinois, Indiana, Minnesota and Michigan.*

Eds: Gallaher cq